



Ken Smaltz

Businessman | Philanthropist



When you speak of rare coins you think of Indiana Jones finding a trunk of treasures overflowing with gold coins and precious stones or the hobby you had as a kid. But the reality is that rare coins and their trade has become a viable and profitable option for investors and collectors alike. Ken Smaltz is one of the preeminent experts in the collection and integration of rare and precious metal coins as a responsible investment. As CEO and president of K. Smaltz Inc., he buys and sells rare coins and precious metals for private individuals and collectors around the world. His expertise and contacts throughout the industry makes him an excellent source and advisor for coin collecting or as an investment. Ken say, *"In comparison to other investments we are a very small group. I am the detective and negotiator who educates my clients and finds them the best item for their investment or collecting objectives."*

In this field of rare coins, hidden values and investments Ken can also be considered a rarity. He is one of the few successful African American coin dealers in this \$3-5-billion industry. Based in New York, he has been a rare coin expert for over 25 years, building a business and producing admirable sales in this niche market. Ken is a true entrepreneur who created business success through passion, hard work, and mentorship. His industry climb went from shipping clerk, to top salesman to VP of Marketing and Sales in several different companies in a short 5 years. His advice, *"learn from leaders in the industry and choose mentors"*.

Ken lectures and speaks to private groups on the benefits of rare coins. He has also written various articles on incorporating and increasing the value of ones portfolio by investing in coins and been featured in articles for Black Enterprise, Fortune Small Business, Upscale, Crain's New York, and The Network Journal.

His passion for rare coins and estate antiquities takes him across the country to advise private clients and present lectures to organizations and key clientele groups. Today he provides advice on collections and liquidates precious estate items such as fine art, jewels, watches, and antiquities.

In 2012 he began the Kenneth A Smaltz Sr. Foundation (www.kassrfoundation.org) in honor of his father who suffers from dementia. The foundation's major objective is to support local care centers, provide gift funding for families who cannot afford these centers and provide fellowship grants for research initiatives at Baylor College. For his generous service to the community Ken has received 3 formal citations from the Mayor of the Village of Freeport. He was also recently honored and recognized with awards by both the Parker Jewish Institute and The Long Island Alzheimer's Foundation for his advocacy.

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